



Mu Sigma

Decision Trees | Fundamentals and Implementation

Thursday Learning Hour – Dec 10, 2020

Do The Math

Chicago, IL
Bangalore, India
www.mu-sigma.com

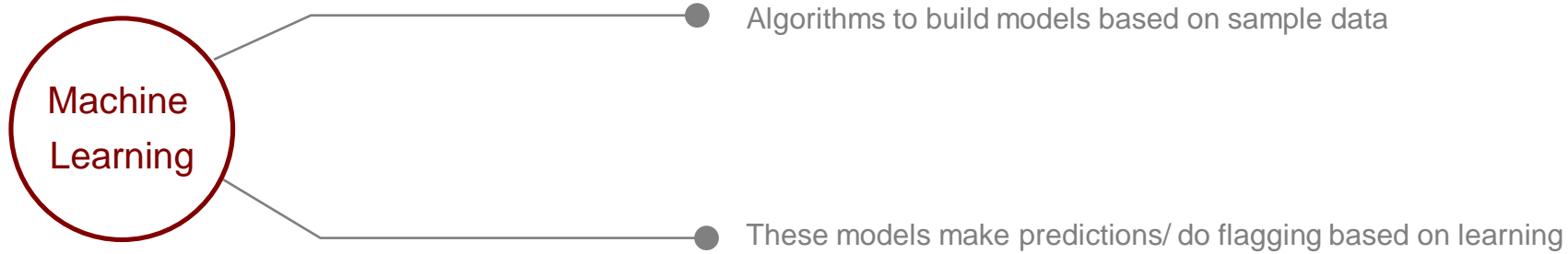
December 11, 2020

Proprietary Information

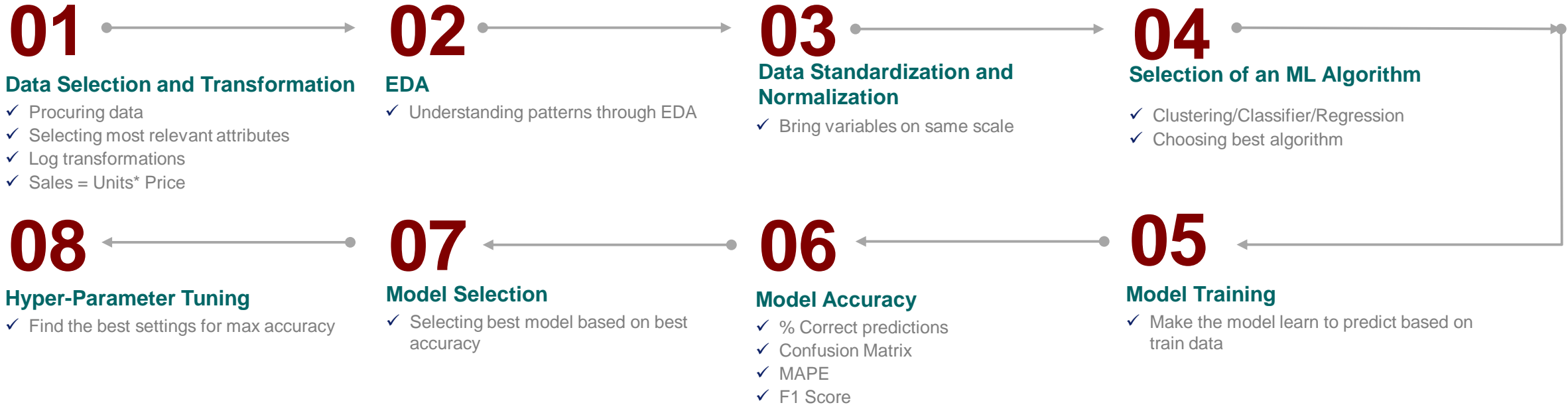
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|Agenda

-  **Pipeline of an ML Project**
-  **Supervised Learning - Classification vs Regression**
-  **Decision Trees**
-  **Applications**
-  **Cross Validation Techniques**



Lifecycle of an ML model

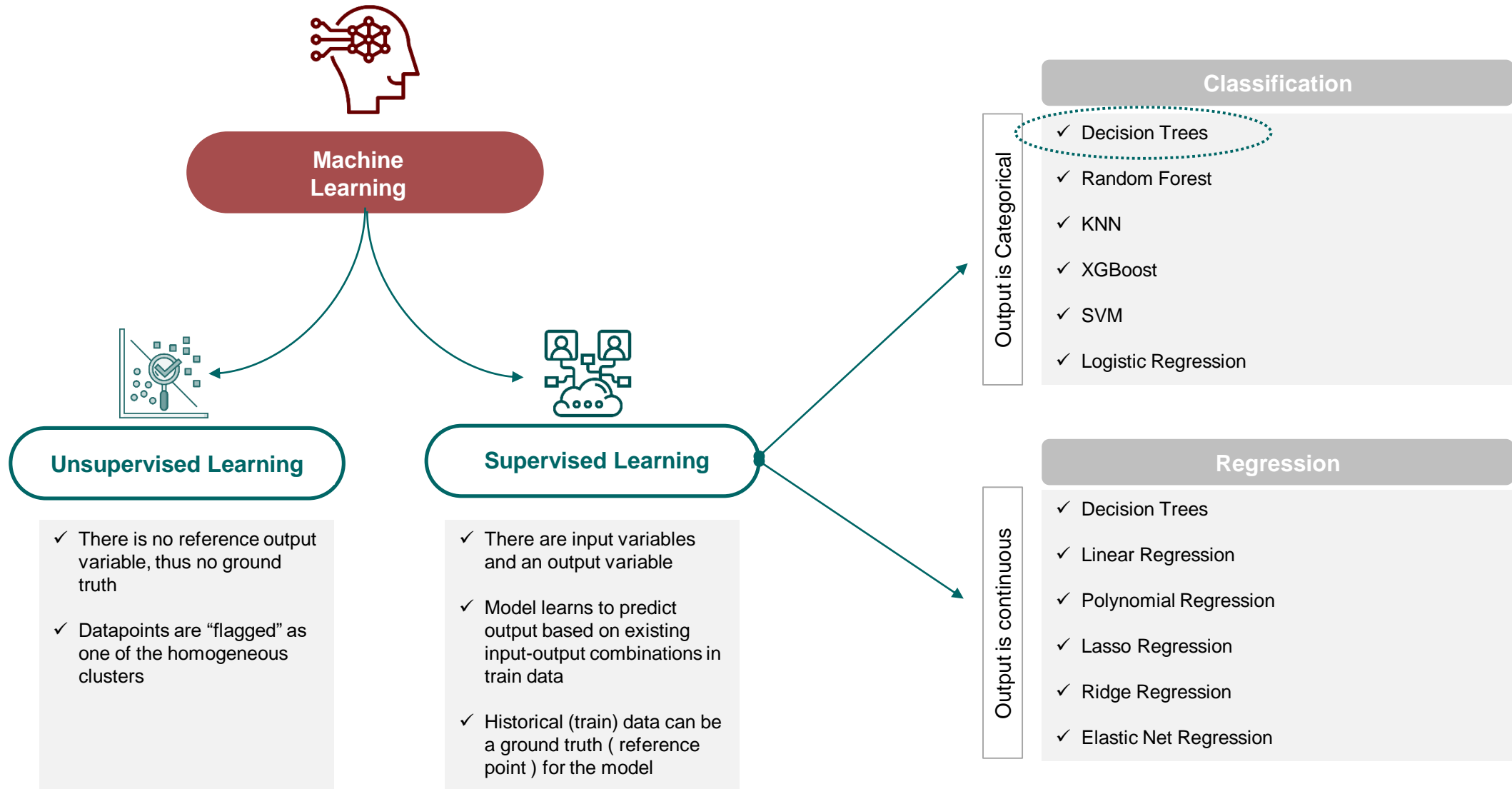


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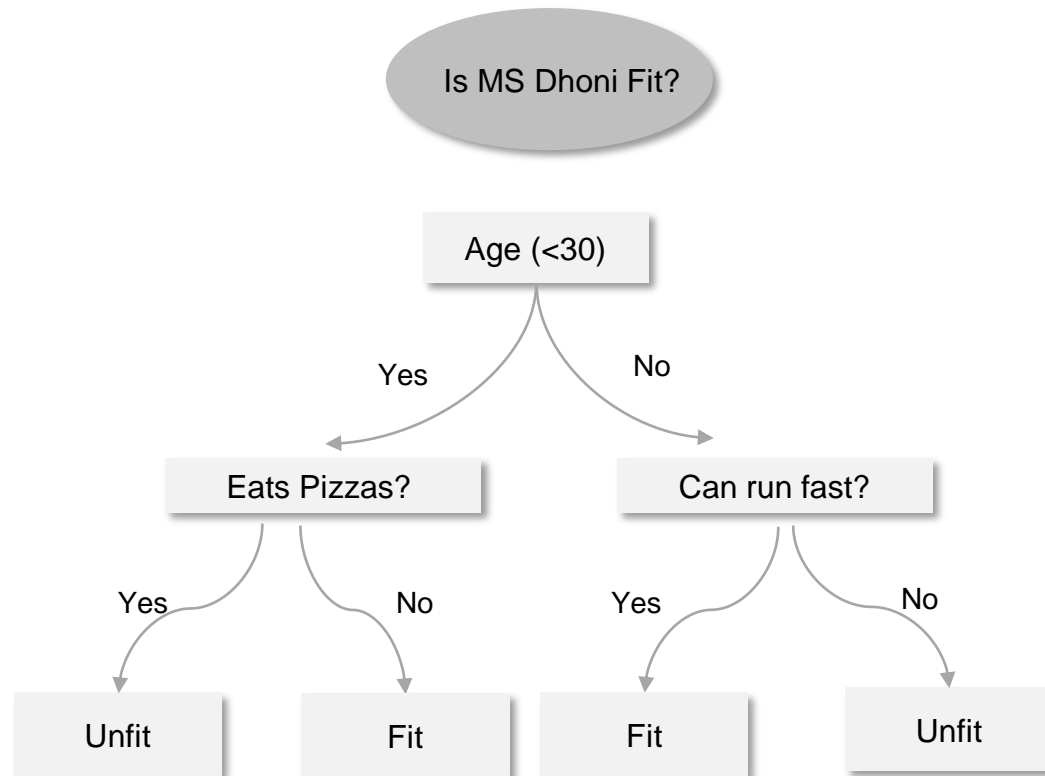
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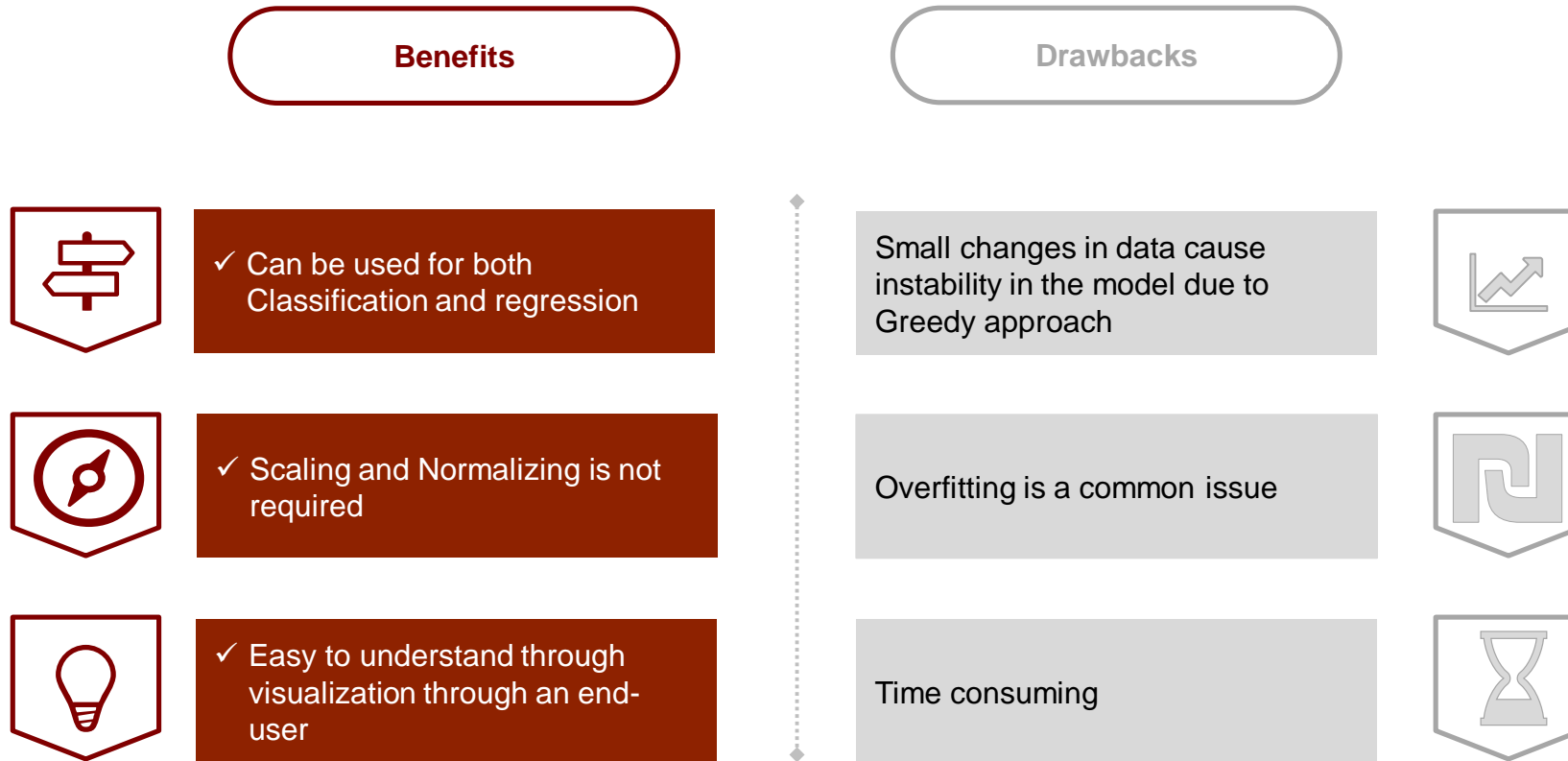


Divides whole dataset into Tree like structure for taking decisions

Done through Gini Index/ Information gain calculation



- 01** **Select a Root node**
Pick a variable and condition to split into branches
- 02** **Root node is split into Child Nodes**
These are called branches, and it is done based on root variable values
- 03** **Process is repeated till leaf nodes**
Tree can be pruned as well to get desired level of output
- 04** **In case of regression**
The same process is done, but ChiSquare or Reduction in variance method is used





Independent. Variable	Independent. Variable	Target Variable
Class	Gender	Stay in hostel
9	M	Yes
10	F	No
8	F	Yes
8	F	No
9	M	Yes
10	M	No
11	F	Yes
11	M	Yes
8	F	Yes
9	M	No
11	M	No
11	M	Yes
10	F	No
10	M	Yes



Decision Trees
Notebook

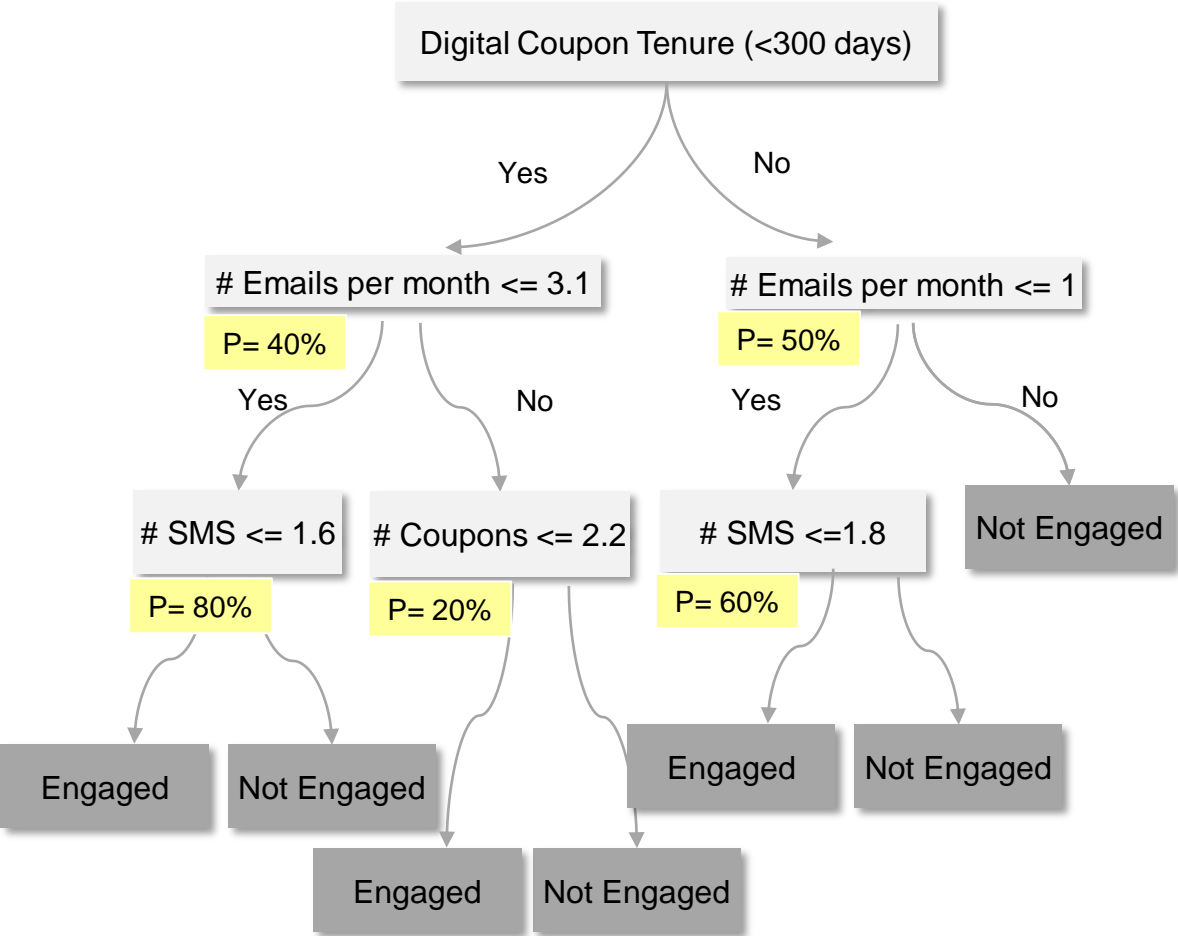
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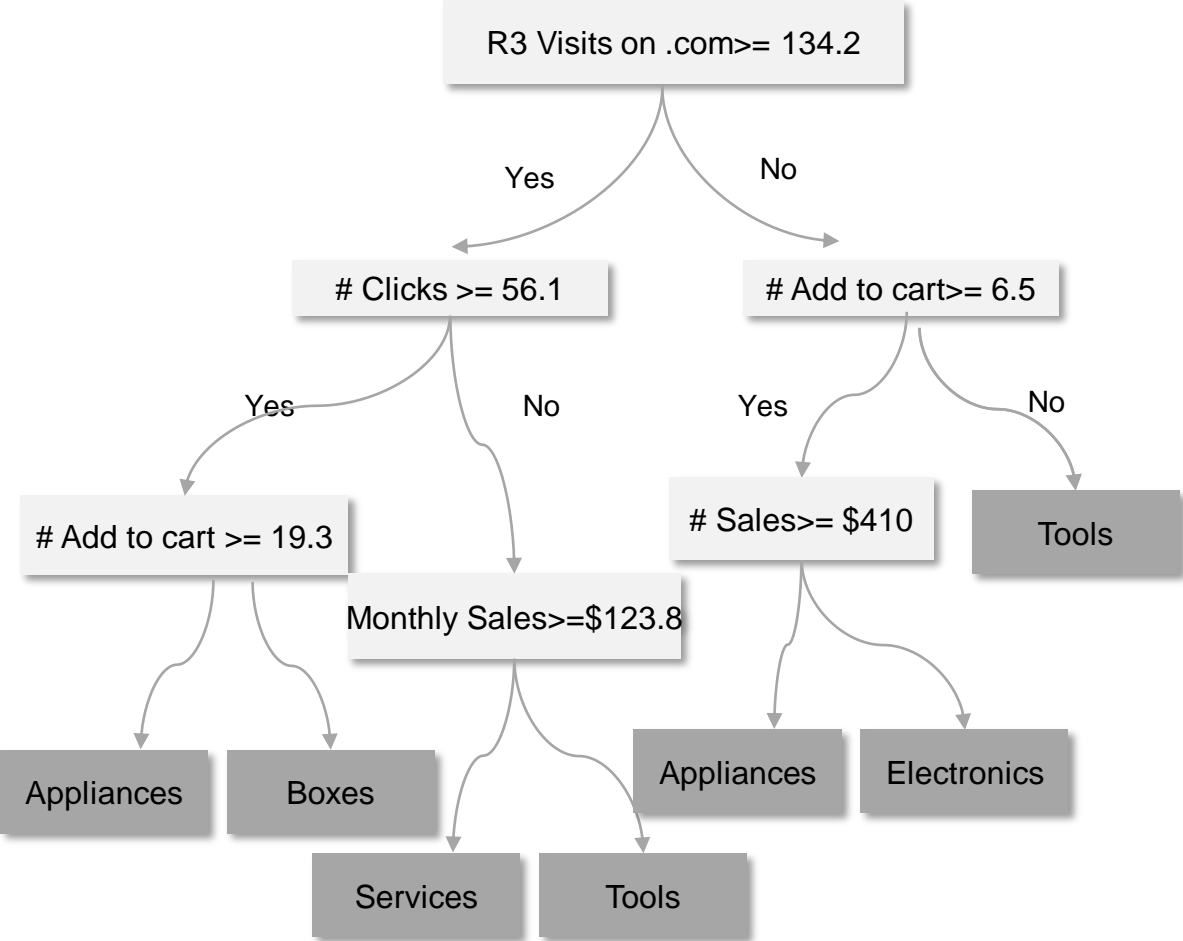
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Business Logic for Engaged App users



Marketing – Identifying the right Product to target a customer with





Enhancing Customer Experience

Decision Tree can identify the important factors driving a business goal

Eg- Online – Transactions, Urgency , Offline – Price, # Resources



Energy Consumption

Important factors driving high/low use of energy

Eg- Number of people, Type of household, Income



Identifying Bank Fraud

Based on historical data, frauds can be detected in an early stage



Marketing Campaigns

Identifying which audience to target

Identifying important parameters which drive a campaign goal



Churn Prediction

A very powerful and intuitive process to predict customer churn



Healthcare

To check what all factors lead to a specific disorder

Eg – Symptoms deciding whether the tumor is serious or not

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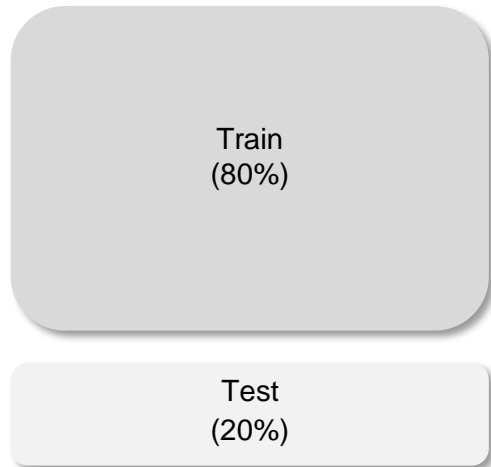
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- 👉 **Cross Validation Techniques**

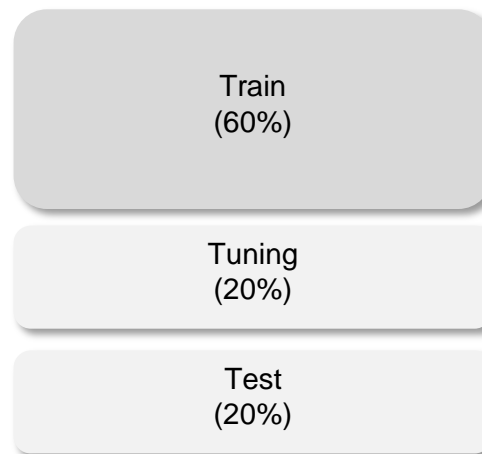
Accuracy of an ML model on Train dataset is 95% on Test dataset.
Is it good?

Hold Out Method



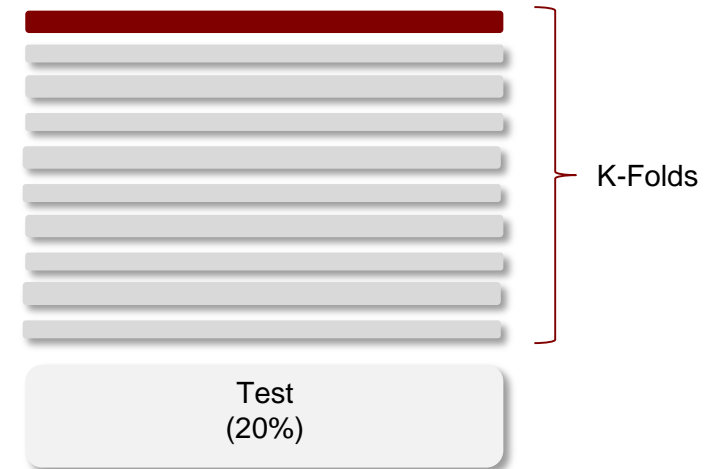
Hyper-tuning?

60/20/20



Train data- Only 60%

K-Fold



Q & A